

AUSPLAS:

EQUIPMENT. MATERIALS. PROCESSES. TECHNOLOGY.



Australia's National Trade Show for the Plastics Industry

24 - 27 May 2011

Melbourne Convention and Exhibition Centre, Melbourne, Australia

HERE'S WHAT SOME EXHIBITORS HAD TO SAY ABOUT AUSPLAS!

Loui Todorovski, Guilda Pty Ltd. "We've had a ball, uncovered new opportunities, caught up with a lot of people. We're a small company but growing so this has been perfect for us. We've had some good business leads even though that was not our primary objective in participating. We're here to support the industry and feel that's really important".

Ken Waymouth, CTS Plastics Machinery / Telford Smith Engineering. "This has been alright for us - it's always good to be seen and we've achieved that. We've also had quality enquires so we're pretty happy with the outcomes".



Bob Daley, Haitian Direct Ltd.

"We've had a great show - sold both machines off the stand by Day 2 - this was beyond our expectations. Our display featured our Mars injection moulding machines and other allied gear. From visitors we generated excellent business. We're happy and will be back next time".

Angelo Moretto, Moretto S.P.A. "We've always believed in the Australian market

and coming from Italy, this belief has been rewarded. The people coming through have been concrete - all quality. They know what they want - what they are looking for. It was our aim to show, not to sell, but we've sold the machines off the stand. This has been excellent".

Ming Lai Yao, Keda Plastic Mould Machinery Co. Ltd. (China) We are happy we came to Australia. This has been a good show for us and we have sold all the Machines we had on display".

M.V. Ramish, The Plastics Export Promotion Council. "Our Members made good contacts at Ausplas. This has been a useful show for the Indian contingent. We are more than satisfied with the results."

Jeremy Gray, Lybina Pty Ltd. "There has been a lot of interest in our fabrication equipment and we've quite a few new leads to follow up. Visitation to the stand throughout the show has been good. We'll be back in 2011".

Frank Defazio, Acquos Masterbatch Pty Ltd. "We're very happy with the show - there's been a good turn out. Our primary objective in exhibiting was to wave the corporate flag. Customers expect to see their suppliers at Ausplas. Supporting the industry show is viewed by them as the thing to do. We wanted to show

that support and meet those at this event who buy from us, and its' been rewarded. We'll exhibit again in 2011".

Tom Li, Li Dong Pty Ltd. "We've had a lot of interest in our equipment from the visitors - so much so we're confident it will sell from the show. This has been good - we'll be back".

Steven Mohr, Wittmann Battenfeld. "We met more buyers and generated more leads on the first day of the show than we did for the entire Ausplas held three years ago. Buyers were seriously looking at our machinery. We received many enquiries for our sprue picker, while our injection moulding machines and Xpress packaging machine attracted strong attention from buyers and production visitors".

Dermid McKinley, Tasman Machinery Pty Ltd. "We featured the Sumitomo SE50DU all electric injection moulding machine pumping out tooth brush holders on our stand which proved a great attraction. This was a successful show for us".

Ross Walkear, Applied Machinery. "We were flat out on our stand with a greater than expected number of enquiries for all of the equipment on show. As a result some of it will go straight to our customers and not back to us. Along with the equipment working on the stand, we showed the Chende injection moulding machine available from 80 to 300 ton capacity and have a number of good quality leads for them."



Hugh Moore, Greenmoore. "We've been delighted with the quality of visitors to the show. Most everyone we met were management level and we received some strong enquiries for future orders. We expect to be very busy following up leads over next few months. The Matec production and process monitoring systems were prominent part of our display and attracted lots of interest. As did the Frigel cooling and temperature control systems - we expect to do some solid business with this equipment. Overall we are glad we exhibited."

John Effmann, Entec, USA. "We came back this year having enjoyed some healthy business from the last show and we're glad we did. The leads we generated from the show are expected to increase the number of Entec extruders in operation throughout Australia."

www.ausplas.com - Australia's National Trade Show for the Plastics Industry!